# Taqsith Contract: Application And Recognition Of Sales Revenue In Sharia Financial Accounting Reports

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#### Abstract

This research is motivated by the existence of financial accounting reports on the recognition of aqad taqsith sales revenue at the Arrahmah Sharia Consumer Cooperative in 2021. This research is a descriptive qualitative study. This type of research (field research). The method used is interviews and accounting documentation in 2021. The subject of this research is the Islamic Consumer Cooperative Arrahmah Banjarmasin Branch. The object of this research is the application of financial accounting reports on the recognition of revenue from the sale of the Taqisth contract (a case study on the Arrahmah Sharia Consumer Cooperative). From the results of this study, the financial accounting reports on the Sarahah sharia consumer cooperative when the installments have not been received by the Sharia cooperative in the recording enter into tough income, but when the installments have been paid the members enter the financial statements as Taqsith income in cash. For its implementation, the Arrahmah Sharia Cooperative uses the Taqsith contract. The Hadith contract itself is in installments or what is nowadays better known as credit

**Keywords**: Taqsith Contract, Implementation, Recognition, and Islamic Financial Accounting

#### Introduction

he economy in Indonesia adheres to the principle of togetherness or cooperation by helping each other. This fact is stated in Article 33 of the 1945 Constitution paragraph 1 which states that the economy is structured as a joint effort based on the principle of kinship. The embodiment of economic activity based on the principle of kinship is cooperatives.<sup>1</sup>

Sharia Cooperatives, better known as KJKS (Sharia Financial Services Cooperatives) and UJKS (Sharia Financial Services Units) seem to be fertile ground for growth and development<sup>2</sup> amid the development of the Muslim

<sup>&</sup>lt;sup>1</sup> Dhona Shahreza, "Peran Koperasi Syariah BMT Bumi dalam Meningkatkan Kualitas Usaha Mikro, Vol. 2, No. 1, 2018, p. 18.

<sup>&</sup>lt;sup>2</sup> Agus Purnomo, Galuh Nashrulloh Kartika Majangsari Rofan, and Atike Zahra Maulida, "Contribution of Zakat for Regional Economic Development:," in *Proceedings of the Borneo International Conference on Education and Social Sciences* (Borneo International Conference On

community which is starting to realize and require the management of a Shariabased economic system and amid the sluggishness of conventional cooperatives. . Sharia cooperatives based on the foundation of the Qur'an Surah Al-Maidah verse (2), which recommends helping each other in goodness and forbidding otherwise, contains two elements in it, namely Ta'awun (help) and Syirkah (Cooperation)<sup>3</sup>. The suitability of these two elements is in line with the principles of Sharia cooperatives so that Sharia cooperatives are easily accepted by the community and become an option in supporting economic activities.<sup>4</sup>

The Arrahmah Sharia Consumer Cooperative is a Sharia financial institution that develops its business activities as an effort to provide access to buying and selling to the public, especially for those who are already members of the Arrahmah Sharia consumer cooperative which is based on Sharia principles.<sup>5</sup> The Arrahmah Sharia consumer cooperative is the first Sharia cooperative in South Kalimantan. The Arrahmah Sharia Consumer Cooperative is ready to serve the needs of the community with its products. Interestingly, in one of the cities in Banjarmasin, Taqsith transactions continue to increase. With an operational system that is fairer in setting margins. This provides a positive view for the development of Islamic financial institutions, namely the Arrahmah Sharia Consumer Cooperative.<sup>6</sup>

Buying and selling iarearewful while usury is unlawful. According to Hanafiyah scholars, buying and selling are the property (objects) with assets using special (allowed) methods. According to Iman Nawawi in Al-Majmu 'is an exchange of property with property for ownership rights<sup>7</sup>. Taqsith in language means installments or what is now better known as credit. A sale-purchase transaction whose payment method is gradual at a price that differs between payments when made in cash or cash compared to a grace period is called *ba'i* at *taqsith* or *ba'i tsaman 'ajil.*<sup>8</sup>

In Sharia products at the Arrahmah Sharia Consumer Cooperative, financial transactions must occur and there will be an accounting system that regulates them. The product in the Arrahmah Sharia Consumer Cooperative is

<sup>3</sup> Pera Fitriah. Analisis perlakuan Akuntansi Pembiayaan Murabahah Berdasarkan PSAK 102 Pada KJKS UGT Sidogiri Cabang Banjarmasin. Politeknik Negeri Banjarmasin 2017, p. 5.

<sup>5</sup> Ayub Wijayati Sapta Pradana, "Implementasi Pernyataan Standar Akuntasi Keuangan Atas Transaksi Murabahah (Studi Kasus Pada Bank Syariah Indonesia)," n.d., p.73.

<sup>6</sup> Nur Hasanah and Tutik Siswanti, "Evaluasi Pengakuan Pengukuran dan Penyajian Pendapatan Berdasar PSAK 23 Pada PT. ANGKASA PURA II (PERSERO)" Vol. 4, No. 1 2019, p. 100.

<sup>7</sup> Ugroseno Damara Prasadhana Handoyo, "Analisis Penerapan Akuntansi Syariah Dalam Pengakuan Pendapatan dan Biaya Sera Pelaporan Keuangan Pada Bank Syariah Muamalat Kawi Malang", Vol. 2, No. 1, 2018, p. 87.

<sup>8</sup> Hasanah and Siswanti, "Evaluasi Pengakuan Pengukuran Dan Penyajian Pendapatan Berdasar PSAK 23 Pada PT. ANGKASA PURA II (PERSERO)," p. 112.

Education And Social, Banjarmasin, Indonesia: SCITEPRESS - Science and Technology Publications, 2018), p. 302.

<sup>&</sup>lt;sup>4</sup> Agus Taufik Hidayat and Nurhayati Nurhayati, "Tinjauan PSAK 102 Penerapan Akuntansi Murabahah Dalam Pembiayaan Kredit Kepemilikan Rumah," *JAD: Jurnal Riset Akuntansi & Keuangan Dewantara*, Vol. 1, No. 1, 2018, p. 76.

Taqsith, it has an accounting system<sup>9</sup> that regulates the recording of Financial Accounting Reports in Sharia Cooperatives that provide financing in the form of buying and selling and has several systems, procedures, and requirements that must be met by prospective customers.<sup>10</sup> In the recording of revenue recognition consisting of sales of goods and services on credit, the revenue will be recognized as Sales of goods and services<sup>11</sup>. When the company uses a Taqsith (credit) contract, it is handed over to members who receive goods or services, it will be recorded and recognized in the financial statements as receivables from sales that will be collectible.

Based on this phenomenon, the authors are interested in researching with the title "Taqsith Contract: Application And Recognition Of Sales Revenue In Sharia Financial Accounting Reports (Case Study on Arrahmah Syariah Consumer Cooperatives)."

#### Methodology

In general, the research method is defined as a scientific way of obtaining data with a specific purpose and use. Human research can use the results. Generally, the data that has been obtained from research is valid data to be found, developed, and proven to understand, solve, and anticipate problems in the Arrahmah Sharia Consumer Cooperative.<sup>12</sup> For the results of this study to get good results, it is necessary to have sufficient data. In this study, we will try our best to obtain accurate and relevant data with the title taken. This study uses a qualitative approach.<sup>13</sup>

Qualitative methods are observations, interviews, or document reviewer method is used to present directly the nature of the relationship between researchers and respondents. This method is more sensitive and more adaptable to many sharpening influences along with the value patterns encountered<sup>14</sup>. This study uses a qualitative descriptive method, in the form of a descriptive design, this research is a study that describes and explains the financial accounting report system on the recognition of revenue from the sale of Taqshid contracts in the Arrahmah Syariah Consumer Cooperative<sup>15</sup>. The researcher was carried out at the "Syariah Arrahmah" Consumer Cooperative. in the city of Banjarmasin.

<sup>&</sup>lt;sup>9</sup> Andreani Hanjani and Dita Ari Haryati, "Mekanisme Pembiayaan Murabahah Pada Nasabah di Baitul Maal Wa Tamwil Universitas Muhammadiyah Yogyakarta," *Jati: Jurnal Akuntansi Terapan Indonesia*, Vol. 1, No. 1, 2018, p. 6.

<sup>&</sup>lt;sup>10</sup> Hasanah and Siswanti, ""Evaluasi Pengakuan Pengukuran dan Penyajian Pendapatan Berdasar PSAK 23 Pada PT. Angkasa Pura II (PERSERO)," hlm.77.

<sup>&</sup>lt;sup>11</sup> Handoyo," Ugroseno Damara Prasadhana Handoyo, "Analisis Penerapan Akuntansi Syariah Dalam Pengakuan Pendapatan dan Biaya Sera Pelaporan Keuangan Pada Bank Syariah Muamalat Kawi Malang" p. 87.

<sup>&</sup>lt;sup>12</sup> H.Boedi Abdullah Beni Ahmad Saebani, *Metode Penelitian Ekonomi Islam (Muamalah)*, ed. 1 Cet.1 (Bandung: Pustaka Setia, 2014), hlm.111.

<sup>&</sup>lt;sup>13</sup> Beni Ahmad Saebani, hlm.90.

<sup>&</sup>lt;sup>14</sup> Sugiono Sugiono, Metode Penelitian Kuantitatif Kualitatif Dan R&D, n.d., hlm.89.

<sup>&</sup>lt;sup>15</sup> Sugiono Sugiono, Metode Penelitian Manajemen, ed. 1 Cet.6 (Bandung: ALFABETA, 2018),

hlm.123.

This study uses a qualitative descriptive approach. The descriptive approach is research that is directed at providing facts or events systematically, accurately, producing descriptive data in the form of written or spoken words from people and observed behavior<sup>16</sup>.

The data sources of this research consist of primary data and secondary data, namely:<sup>17</sup> a) Primary data in this study is presented in the form of the results of interviews<sup>18</sup> conducted with the leadership of the Arrahmah sharia cooperative, the finance department, and the financial manager. b) Secondary data in this study is in the form of research information data in the following forms<sup>19</sup>: a study of documents related to sharia financial reports, books, online media, print media, scientific works, websites, sports blogs, and others.<sup>20</sup> This study uses the interview method in collecting data as follows: a. Interview

is the process of distributing interview questionnaires to get answers from the informant regarding the recognition of debt income obtained from the second party recorded in Islamic financial statements.<sup>21</sup> The researcher conducted interviews with Mr. Sutjipto as the leader, financial staff, and financial manager of the Islamic Cooperative Arrahmah Banjarmasin. The data analysis technique is carried out by the researcher on the data obtained from the field and summarizes the concepts that describe the taqshid contract:<sup>22</sup> Application and Recognition of Sales Revenue in Islamic Financial Accounting Reports so that the data obtained from the field interactively and <sup>23</sup>continues continuously until complete so that it can produce data as follows: 1. Data reduction, 2. Data presentation, 3. Data conclusion.<sup>24</sup>

#### **Analysis and Findings**

### Application of Financial Accounting Reports on Recognition of Sales Revenues for taqshid contracts.

The application of the Arrahmah Sharia Cooperative uses a taqsith contract. Taqsith contract in language means installments or what is now better known as credit. A sale-purchase transaction whose payment method is gradual at a price that differs between payments when made in cash or cash compared to a grace period is called ba'i at taqsith or Ba'i at Tsaman Ajil.

<sup>&</sup>lt;sup>16</sup> Sugiono, Metode Penelitian Kuantitatif Kualitatif Dan R&D, hlm.231.

<sup>&</sup>lt;sup>17</sup> Sugiono Sugiono, *Metode Penelitian Kuantitatif, Kualitatif dan R&D*, Ed. 2 Cet. 1 (Bandung: ALFABETA, 2018), hlm. 230.

<sup>&</sup>lt;sup>18</sup> Sugiono, hlm.163.

<sup>&</sup>lt;sup>19</sup> Beni Ahmad Saebani, Metode Penelitian Ekonomi Islam (Muamalah), hlm.93.

<sup>&</sup>lt;sup>20</sup> Sugiono Sugiono, Metode Penelitian Manajemen (Bandung: ALFABETA, 2018), hlm. 167.

<sup>&</sup>lt;sup>21</sup> Nana Syaodih Sukmadinata, Metode penelitian pendidikan (Bandung: Program

Pascasarjana Universitas Pendidikan Indonesia dengan PT Remaja Rosdakarya, 2005), hlm.129.
<sup>22</sup> J.Supranto J.Supranto, *Metode Penelitian Hukum dan Statistik*, Ed.1 Cet.1 (Jakarta: RINEKA CIPTA, 2003), hlm.187.

<sup>&</sup>lt;sup>23</sup> Sugiono, Metode Penelitian Manajemen, 2018, hlm. 256.

<sup>&</sup>lt;sup>24</sup> Sugiono, hlm.331.

"The results of the interview with Mr. Sutjipto as the Chair of the Arrahmah Sharia Cooperative, he explained that in the Arrahmah sharia cooperative they implemented a tagsith contract. The tagsith contract itself from what he explained was the purchase of goods on credit, a small sample that could be taken from the mother who wanted to buy kitchen furniture, the mother came to the Arrahmah sharia cooperative asking to buy the items she wanted to be purchased and the cooperative bought it according to the request that the mother wanted to buy, after being bought the mother paid for the kitchen furniture on credit or gradually according to the previous contract and agreement<sup>25</sup>. In recognition of the Arrahmah sharia cooperative itself in the mention of the sharia cooperative contract, they use the taqsith contract. Mr. Sutjipto as the Chairman explained the reason the Arrahmah sharia cooperative chose a tagsith contract instead of a murabahah because when using a murabahah contract all of the capital transactions, prices, margins and so on must be opened to all members or customers, while the taqsith contract it self is sufficient with the principle of buying and selling. By buying and selling by way of installments or credit. Why in installments? So that members don't have to think too much about how much capital, margin, profit, and so on, membersonly accept transactions that members want by the initial agreement. Whatever goods have arrived or have been purchased by the Arrahmah sharia cooperative according to the wishes of the members, members may take the goods home and pay them in installments or on credit.<sup>26</sup>

The taqsith contract in the Arrahmah Syariah Cooperative aims to make it easier for its members to purchase goods desired by members according to what was proposed by the members by the initial agreement and paid on credit or in installments within a predetermined time from both parties.<sup>27</sup> The implementation of the Arrahmah Sharia Cooperative uses the Taqsith contract. The Taqsith contract itself is in installments or what is nowadays better known as credit. For members who want to make transactions, members are required to follow the procedures/scheme set by the Cooperative.

#### Mechanism of Taqsith Contract in Arrahmah Sharia Cooperative

The Taqsith Contract mechanism involves two parties, namely the first party (Arrahmah Syariah Cooperative) as the purchaser of goods, and the second party (members) who wants an item to be purchased. In practice, the Arrahmah Sharia Cooperative buys the goods its members want after the goods are available, the goods are handed over to the members and the members are obliged to pay monthly dues to the Arrahmah Sharia Cooperative<sup>28</sup>.

<sup>&</sup>lt;sup>25</sup> Wawancara dengab bapak Sutjipto selaku ketua koperasi Arrahmah, pada hari sabtu, 13 November 2020

<sup>&</sup>lt;sup>26</sup> Wawancara dengan bapak Sutjipto selaku ketua koperasi Arrahmah, pada hari sabtu, 13 November 2020

<sup>&</sup>lt;sup>27</sup>Kota Lhokseumawe, "Analisis Penerapan PSAK No. 102 Tentang Akuntasi Murabahah", Vol. 1, No. 1, 2016, p. 112.

<sup>&</sup>lt;sup>28</sup> Adiwarman Karim, *Ekonomi mikro Islami*, 2012, hlm. 78.



Taqshid Scheme in the Arrahmah Syariah Sharia Consumer Cooperative<sup>29</sup>

- 1) Prospective buyers are required to become members of the Arrahmah Sharia Consumer Cooperative
- 2) Members are required to deposit (shares) of:
  - Principal Savings: IDR 200.000, (1x payment for the initial transaction as a member)
  - Mandatory Savings: IDR 25,000 (Paid monthly and totaled annually to IDR 300,000
  - The total amount of Principal and Mandatory savings for 1 year is IDR 500,000
- 3) Obligation to pay attention to matters relating to members, namely members are required to deposit principal/mandatory savings regularly every month.
- 4) After becoming a member if you want to make a transaction, before that the member must fill out the form for submitting the desired goods.
- 5) After the submission of the formula, the Arrahmah Syariah Consumer Cooperative will conduct an analysis and survey the member, if the member passes the analysis and surveyor from the cooperative, the cooperative can agree and immediately purchase goods.
- 6) After the goods are already in the Arrahmah Sharia Consumer Cooperative, the first contract/DP/installment will be made (when the buyer deposits the DP contract first, then the goods will arrive).<sup>30</sup>
- 7) Members who transact can make installment deposits by transfer, come directly to the Arrahmah Syariah Consumer Cooperative, or by being billed at the member's house.
- 8) If members of the Arrahmah Syariah Consumer Cooperative are negligent in making payments, the cooperative will give a grace period of 4 weeks. If

<sup>&</sup>lt;sup>29</sup> Hanjani and Ari Haryati, "Mekanisme Pembiayaan Murabahah Pada Nasabah di Baitul Maal Wa Tamwil Universitas Muhammadiyah Yogyakarta," hlm.105.

<sup>&</sup>lt;sup>30</sup> Pradana, "Implementasi Pernyataan Standar Akuntasi Keuangan Atas Transaksi Murabahah (Studi Kasus Pada Bank Syariah Indonesia), p. 161.

after 4 weeks the member has not been able to fulfill his obligations, the goods purchased must be deposited in the Arrahmah Sharia Consumer Cooperative for 3 months.

**9)** If the goods deposited in the Arrahmah Sharia Consumer Cooperative for 3 months, the member has not been able to pay for it, the Arrahmah Sharia Consumer Cooperative will sell the goods (according to the agreement with the members). From the results of the sale of these goods, if there is an excess, the cooperative will return it to the member (if any).<sup>31</sup>

## Overcome Losses From Members Who Are Negligent in Monthly Dues

To cover losses or just in case that is not desirable, the Cooperative, namely:<sup>32</sup>

- 1) Arrahmah Sharia Consumers establish a fund allocation house in the form of risk reserves
- 2) Analyzing members who want to carry out taqsith contract transactions whether the member can carry out their obligations every month according to the agreement.

"according to the results of the interview with Mr. Sutjipto as the Chairman of the Cooperative, In addition to the things above, members often neglect to carry out their obligations every month after agreeing and the goods have been received members, the Arrahmah sharia cooperative provides a grace period of 4 weeks, if within 4 weeks the member is not able to pay his obligations then the goods purchased earlier, was deposited with the Arrahmah sharia cooperative<sup>33</sup>. And after being deposited, the cooperative will give another 3 months whether the member wants to continue the transaction or end it. If after 3 months the member is unable to pay his obligations, the goods will be sold by the Arrahmah sharia cooperative according to the agreement and the will of the member.<sup>34</sup> In the sale of the member's goods (if any) there is an excess, the cooperative will return the excess from the sale of the goods to its members.

# Islamic Financial Accounting on Sales Revenue Recognition of Taqsith Contracts

According to Mr. Sutjipto as the Chairman of the Cooperative, explaining that the financial accounting at the Arrahmah Consumer Cooperative when the installments have not been received from the cooperative itself when conducting transactions with cooperative members, the recording is entered into tough income, but if when the installments have been paid by the cooperative members

<sup>&</sup>lt;sup>31</sup> Wawancara dengan bapak Sutjipto selaku ketua koperasi Arrahmah, pada hari sabtu, 13 November 2020

<sup>&</sup>lt;sup>32</sup> Kahar Asro Pambudi, "Jurusan Akuntasi Fakultas Ekonomi Dan Bisnis Universitas Muhammadiyah Makassar" 2020, p. 97.

<sup>&</sup>lt;sup>33</sup> Wawancara dengan bapak Sutjipto selaku ketua koperasi Arrahmah, pada hari sabtu, 13 November 2020

<sup>&</sup>lt;sup>34</sup> Wawancara dengan bapak Sutjipto selaku ketua koperasi Arrahmah, pada hari sabtu, 13 November 2020

to the Arrahmah sharia cooperative will be included in the financial statements as Taqsith income in cash.<sup>35</sup>

#### **Cooperative Sharia Accounting Policy**

a. Cash and cash equivalents

| Ĩ                                 |        | 31-Dec-16<br>Rp | 31-Dec-15<br>Rp                |
|-----------------------------------|--------|-----------------|--------------------------------|
| Cash<br>Cooperative Cash<br>Bank  |        | 65,186,164      | 20,547,063                     |
| Bank Muamalat                     |        | 71,558,551      | 361,008,050                    |
| Total Cash dan cash<br>equivalent |        | 136,744,715     | 381,555,113                    |
|                                   |        | 31-Dec-16<br>Rp | 31-Dec-15<br>Rp                |
| Receivable Taqsith Cooperative    |        |                 | 2,186,250,697                  |
| Total Savings and Loans-Net       | Amount | , , ,           | 2,186,250,697<br>2,186,250,697 |

b. Taqsith

Savings and Loans receivables are presented at the net amount "without" less allowance for doubtful accounts. Management has not calculated the allowance for doubtful accounts.

c. Other receivables.

|  |               | 31-Dec-16  | 31-Dec-15  |
|--|---------------|------------|------------|
|  |               | Rp         | Rp         |
| Third-Party  | _             | 83,041,671 | 29,498,671 |
| Parties Who H  | ave a Special |            |            |
| relationship   |               |            |            |
| Amount of Other Re   | ceivables     | 83,041,671 | 29,498,671 |
| The cooperative believes that all trade receivables can be collected |               |            |            |
| in full, therefore the cooperative does not form an allowance.       |               |            |            |

d. Supply

| 31-Dec-16 | 31-Dec-15 |
|-----------|-----------|
| Rp        | Rp        |

<sup>&</sup>lt;sup>35</sup> Wawancara dengan bapak Sutjipto selaku ketua koperasi Arrahmah, pada hari sabtu, 13 November 2020

| Car Supply                           |            | 58,500,000  |
|--------------------------------------|------------|-------------|
| Motorcycle Supplies                  |            | 287,284,397 |
| Mobile Supplies                      | 2,724,800  |             |
| Miscellaneous Supplies               |            |             |
| Booking Fee for Banjarbaru house air | 3,000,000  |             |
| Jahren Eko                           |            |             |
| Book What's Up With Riba 30 Fruits   | 637,000    |             |
| Purchase of Building Materials a/n   | 15,000,000 |             |
| Bambang Oktoprianto                  |            |             |
| Amount of Stockpile                  | 21,361,800 | 345,784,397 |

e. Fixed Assets

Total book value of the Cooperative's fixed assets as of December 31, 2016, and 2015 with the following details:

|  | 31-Dec-16   | 31-Dec-15   |
|--|-------------|-------------|
|  | Rp          | Rp          |
| Fixed Asset Acquisition Value                        |             |             |
| Vehicle  | 30,816,000  | 30,816,000  |
| Office Supplies                                      | 181,643,850 | 117,831,250 |
| Office Building                                      | 138,690,360 | -           |
| Land   | 191,208,000 | -           |
| Total Acquisition Value Of Fixed<br>Asset            | 542,358,210 | 148,647,250 |
| Less Accumulated Fixed                               |             |             |
| Depreciation   |             |             |
| Vehicle  | 7,982,333   | 3,374,488   |
| Office Supplies                                      | 95,149,948  | 38,219,841  |
| Office Building<br>Land                              | 770,502     | -           |
| Amount of Accumulated<br>Depreciation of Fixed Asset | 103,902,783 | 41,594,329  |
| Book Value   | 438,455,427 | 107,052,922 |
| (Asset List Attached)                                |             |             |
| Accounts Payable                                     |             |             |
| -  | 31-Dec-16   | 31-Dec-15   |
|  | Rp          | Rp          |
| Third-Party  | 37,683,413  | 11,546,486  |

f.

|     | -                                   | 25 (02 112                              |               |
|-----|-------------------------------------|---|---------------|
|     | =                                   | 37,683,413                              | 11,546,486    |
| g.  | Principal and Mandatory Savings     |   |               |
|     |                                     | 31-Dec-16                               | 31-Dec-15     |
|     | _                                   | Rp                                      | Rp            |
|     |                                     |   |               |
|     | Principal Savings                   | 67,150,000                              | 30,050,000    |
|     | Mandatory Savings                   | 214,942,462                             | 116,550,000   |
|     | Amount Of Principal and             | 282,092,462                             | 146,600,000   |
|     | Mandatory Saving                    |   |               |
|     | (The list of principal and mandator | y savings is attach                     | ned)          |
| h.  | Voluntary Savings                   |   |               |
| 11. | voluntary suvings                   | 31-Dec-16                               | 31-Dec-15     |
|     |                                     | Rp                                      | Rp            |
|     | -                                   | <u></u>                                 | <u></u>       |
|     | Voluntary Savings                   | 3,379,000,000                           | 2,482,000,000 |
|     | Amount Of Voluntary Deposit         | 3,379,000,000                           | 2,482,000,000 |
|     | (Voluntary Savings List Attached)   |   |               |
|     |                                     |   |               |
| i.  | SHU Distribution Fund               | 31-Dec-16                               | 31-Dec-15     |
|     |                                     | Rp                                      | Rp            |
|     |                                     | кр                                      | Кр            |
|     | Education Fund                      | 29,197,667                              | 21,363,886    |
|     | Social Fund                         | 3,707,640                               | 3,662,381     |
|     | Capital Reserve Fund                | 9,269,101                               | 6,103,968     |
|     | Dana Cadangan Resiko                | 9,269,101                               | 5,493,571     |
|     | SHU Share Reserve Amount            | 51,443,509                              | 36,623,805    |
|     | (List of SHU Sharing is attached    |   | , ,           |
|     |                                     |   |               |
| j.  | Principal Savings                   | $21 D_{c-1}$                            | 21 Dec 15     |
|     |                                     | 31-Dec-16                               | 31-Dec-15     |
|     |                                     | Rp                                      | Rp            |
|     | Principal Savings                   | 67,150,000                              | 30,050,000    |
|     | Amount of Principal Savings         | 67,150,000                              | 30,050,000    |
|     | (Principal Savings List attached)   | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 20,000,000    |
|     | (1 marpai savings List attached)    |   |               |
| k.  | Mandatory Savings                   |   |               |
|     |                                     | 31-Dec-16                               | 31-Dec-15     |
|     |                                     | Rp                                      | Rp            |
|     |                                     |   |               |

|    | Mandatory Savings                                   | 214,942,462              | 116,550,000              |
|----|---|--------------------------|--------------------------|
|    | Amount of Mandatory Savings                         | 214,942,462              | 116,550,000              |
|    | (List of Mandatory Savings Attac                    | ched)                    |                          |
| 1. | Remaining Current Annual Operating                  | Results                  |                          |
|    | 0 1 0   | 31-Dec-16                | 31-Dec-15                |
|    |   | Rp                       | Rp                       |
|    |   |                          |                          |
|    | Remaining Operating Results Of The<br>Previous Year | 305,198,377              | 295,365,924              |
|    | SHU Sharing and reserve Formation                   | (305,198,377)            | (295,365,924)            |
|    | SHU This Year                                       | 463,455,039              | 305,198,377              |
|    | Total Remaining Operating Results for the Year      | 463,455,039              | 305,198,377              |
| m. | Operating Revenues                                  |                          |                          |
|    |   | 31-Dec-16                | 31-Dec-15                |
|    |   | Rp                       | Rp                       |
|    | Taggith Income                                      | 770 010 727              | 544 767 250              |
|    | Taqsith Income<br>Ritel Income                      | 770,910,737<br>3,209,258 | 544,767,259<br>1,961,482 |
|    | Services Revenue                                    | 93,335,500               | 8,714,000                |
|    | Etc   | 8,461,900                | 10,278,707               |
|    | Total Revenue                                       | 875,917,395              | 565,721,448              |
|    |   | , ,                      | , ,                      |
| n. | Cost Of Good Sold                                   |                          |                          |
|    |   | 31-Dec-16                | 31-Dec-15                |
|    |   | Rp                       | Rp                       |
|    | Supply  |                          |                          |
|    | Two Wheeler Supplies                                | 1,053,832,500            | 747,715,000              |
|    | Car Supplies  | 2,128,700,000            | 1,992,100,000            |
|    | Land and House Supplies                             | 1,156,500,000            | 651,590,000              |
|    | Electronic Supplies                                 | 302,380,400              | 275,526,000              |
|    | Cellphone Supplies                                  | 623,914,107              | 227,335,000              |
|    | LAPTOP/COMPUTER                                     | 141,578,000              | 81,359,340               |
|    | Supplies  |                          |                          |
|    | Renovation Supplies                                 | 72,202,000               | 18,332,000               |
|    | Bicycle Supplies                                    | 37,320,000               | 17,480,000               |
|    | Furniture Supplies                                  | 36,476,100               | 34,006,000               |
|    | Business Inventory                                  | 217,870,202              | 349,281,200              |
|    | Total Inventory                                     | 5,770,773,309            | 4,394,724,540            |

| Sale                   |               |               |
|------------------------|---------------|---------------|
| Motorcycle Sell        | 1,053,832,500 | 747,715,000   |
| Car sell               | 2,128,700,000 | 1,992,100,000 |
| Sale of land and House | 1,156,500,000 | 651,590,000   |
| Electronic Sales       | 302,380,400   | 275,526,000   |
| Cell phone Sales       | 623,914,107   | 227,335,000   |
| Laptop/Computer Sales  | 141,578,000   | 81,359,340    |
| Renovation Sales       | 72,202,000    | 18,332,000    |
| Bicycle Sales          | 37,320,000    | 17,480,000    |
| Furniture Sales        | 36,476,100    | 34,006,000    |
| Business Sales         | 217,870,202   | 349,281,200   |
| Sales Amount           | 5,770,773,309 | 4,394,724,540 |
| Operating Expenses     | 31-Dec-16     | 31-Dec-15     |

|                                  | 31-Dec-16   | 31-Dec-15  |
|----------------------------------|-------------|------------|
|                                  | Rp          | Rp         |
|                                  |             |            |
| Employee Base Salary             | 159,639,989 | 88,208,533 |
| Positional Allowance             | 81,264,800  | 34,880,000 |
| Fee Marketing                    | 6,023,200   | -          |
| Honor                            | 2,555,000   | -          |
| Administration                   | 706,900     | 9,020,550  |
| Training                         | 500,000     | -          |
| Consumption                      | 10,169,105  | 18,846,208 |
| Transportation                   | 7,862,094   | 8,752,500  |
| Electricity                      | 8,156,464   | 9,828,166  |
| Phone                            | 10,082,099  | 8,899,389  |
| PDAM Water                       | 1,462,689   | 1,344,945  |
| Meeting                          | 19,390,724  | -          |
| Expedition                       | 367,500     | -          |
| Supplies Stationery and Supplies | 7,039,500   | 3,649,180  |
| Holiday Allowance                | 9,416,667   | 10,601,000 |
| Tactical                         | 818,000     | -          |
| Night Duty                       | 360,000     | 220,000    |
| Other Options                    | 13,930,749  | 19,595,701 |

0.

| Inventory Pens<br>Tax and Bank Administration | 62,046,954<br>1,617,001 | 36,598,136<br>987,500 |
|---|-------------------------|-----------------------|
| Promotion                                     | -                       | 3,400,000             |
| Honor Programmer                              | -                       | 1,375,000             |
| Official Travel                               | -                       | 1,937,949             |
| Other Expenses                                | 9,052,921               | 2,378,314             |
| Total Operating Expenses                      | 412,462,356             | 260,523,071           |

# Sharia Financial Accounting Report ARRAHMAH SHARIA CONSUMER COOPERATIVE STATEMENT OF FINANCIAL POSITION (Balance line) PER 31 DECEMBER 2016 DAN 2015

(In Rupiah)

| ASSET                      |        | Catatan       | 2016          |
|----------------------------|--------|---------------|---------------|
| <u>2015</u>                |        |               |               |
| <b>Current Assets</b>      |        |               |               |
| Cash and cash Equivalents  | 2b, 7  | 136,744,715   | 381,555,113   |
| Taqsith Debt               | 2c, 8  | 3,600,147,631 | 2,186,250,697 |
| Supply                     | 10     | 21,361,800    | 345,784,397   |
|                            |        | 3,758,254,146 | 2,913,590,207 |
| Total Current Assets       |        |               |               |
| Non-Current Assets         |        |               |               |
| PPOB                       |        | 2,335,810     | 1,461,453     |
| Fixed Assets               | 2f, 11 | 438,455,427   | 107,052,921   |
| Other Receivables          | 2d     | 83,041,671    | 29,498,671    |
| Miscellaneous Asset        |        | 24,000        | 186,000       |
| Total Non-Current Assets   |        | 523,856,908   | 138,199,045   |
| Total Asset                |        | 4,282,111,054 | 3,051,789,252 |
| LIABILITIES AND NET ASSET  |        |               |               |
| Accounts Payable           |        | 12 37,683,413 | 11,546,486    |
| Total Liability            |        | 37,683,413    | 11,546,486    |
| EKUITY                     |        |               |               |
| Voluntary Savings          | 21 14  | 3,379,000,000 | 2,482,000,000 |
| Principal Savings          | 13, 16 | 67,150,000    | 30,050,000    |
| Mandatory Savings          | 13, 17 | 214,942,462   | 116,550,000   |
| Capital Reserve            | 20     | 119,880,140   | 106,444,389   |
| Remaning Operating Results | 2r, 15 |               | 305,198,377   |
| (SHU) 18                   |        |               |               |
| Total Equity               |        | 4,244,427,641 | 3,040,242,766 |

Total Liabilities and Equity 3,051,789,252

4,282,111,054

Based on the statement of financial position (Balance) of the Arrahmah Syariah Consumer Cooperative, the current assets section in 2016 was Rp 3,758,254,146 compared to 2015 of Rp. 2,913,590,207, if seen from the data has increased<sup>36</sup>. While the non-current assets in 2016 amounted to Rp. 523,856,908 compared to 2015 of Rp 138,199,045, if seen from the data, it has increased. Based on the statement of financial position (Balance) of the Arrahmah Syariah Consumer Cooperative, in the Liabilities section in 2016, it was Rp. 37,683,413 compared to 2015 of Rp. 11,546,486. if seen from the data has increased.

Based on the statement of financial position (Balance) of the Arrahmah Syariah Consumer Cooperative<sup>37</sup>, in the Equity section in 2016, it was Rp. 4,244,427,641 compared to 2015 of Rp 3,040,242,766. if seen from the data has increased.

## ARRAHMAH SHARIA CONSUMER COOPERATIVE BUSINESS RESULTS REPORT FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2020

|                                | Catatan     | 2019        | 2020        |
|--------------------------------|-------------|-------------|-------------|
| <b>OPERATING REVENUES</b>      |             |             |             |
| Revenue Taqsith                | 2q,19       | 770,910,737 | 544,767,259 |
| Service Revenue and direct     | 2q,19       | 93,335,500  | 8,714,000   |
| Margin                         |             |             |             |
| Other Income                   | 2q,19       | 10,353,158  | 10,608,648  |
| Non-Operational Income         | 2q,19       | 1,318,000   | 1,631,541   |
| TOTAL GROSS OPERATING          |             | 875,917,395 | 565,721,448 |
| RESULTS<br>COST                |             |             |             |
| Administration and general fee | 2q, 21      | 327,431,732 | 199,364,690 |
| Equipment Costs and            | 2q, 21      | 62,046,954  | 36,598,136  |
| Depreciation                   | $0 \sim 01$ | 12 020 740  | 10 (04 421  |
| Other Operating Expenses       | 2q, 21      | 13,930,749  | 19,694,431  |
| Non-Operational Cost           | 2q, 21      | 9,052,921   | 4,865,814   |
| The Number Of Costs            |             | 412,462,356 | 260,523,071 |
| Total Net Operating Result     |             | 463,455,039 | 305,198,377 |

<sup>&</sup>lt;sup>36</sup> Triana Sofiana, "Konstruksi Norma Hukum Koperasi Syariah Dalam Kerangka Sistem Hukum Koperasi Nasional," *Jurnal Hukum Islam*, Vol. 1, No. 1, 2014, p. 93.

<sup>&</sup>lt;sup>37</sup> Hanjani and Ari Haryati, "Mekanisme Pembiayaan Murabahah Pada Nasabah di Baitul Maal Wa Tamwil Universitas Muhammadiyah Yogyakarta," p. 120.

| Remaining Operating Income Bet<br>Tax |        | 463,455,039 | 305,198,377 |
|---------------------------------------|--------|-------------|-------------|
| Income Tax Expense                    | 2i, 21 | 7,709,107   | =           |
| Residual Income After Tax             |        | 455,745,932 | 305,198,377 |

In the Analysis of the Report on the Remaining Business Results of the Arrahmah Sharia Cooperative, if the income data above in 2019 is Rp. 875,917,395.00 compared to 2020 of Rp. 565,721,448.00, then there is an increase of 55.68%.<sup>38</sup> Based on the Report of Remaining Operating Results, the cost data above in 2016 was Rp. 412,462,356,00 compared to 2015 of Rp. 260,523,071, then an increase of 59.20%.<sup>39</sup> Based on the Report of Remaining Operating Results, in the SHU data above in 2016, it was Rp. 455,745,039.00 compared to 2015 of Rp. 305,198,377, which is an increase of 51.85%. From all the data above, the increase in the percentage increase in costs is 59.20%, which is greater than the increase in the percentage increase in revenue by 55.66%.

| Description             | Current Year | Last Year  | Ups or     |
|-------------------------|--------------|------------|------------|
|                         | (2016)       | (2015)     | Down       |
| Liquidity               |              |            |            |
| Current ratio           |              |            | Down But   |
| Current Assets: Short   | 9.610,35%    | 25.233.57% | Still Good |
| term Liabilities        |              |            |            |
| Cash ratio              | 362.88%      | 3.304,51%  | Down But   |
| (Cash + Bank) : Short   |              |            | Still Good |
| Term Liabilities        |              |            |            |
| Solvability             |              |            | Down But   |
| • (Total debt to total  | 0,88%        | 0,38%      | Still Good |
| assets)                 |              |            |            |
| • (Total debt to equity |              |            | Down But   |
| ratio)                  | 0,89%        | 0,38%      | Still Good |
|                         |              |            |            |
| Rentability             |              |            |            |
| Equity Profitability    | 10,92%       | 10,04%     |            |
| (Return on the          | 10,92 /0     | 10,0470    | Ups        |
| network) SHU:           | 8,62%        | 6,73%      |            |
| Ekuitas                 | 0,02 /0      | 0,13%      | Ups        |
| Profitability of net    |              |            |            |

Analysis of the Financial Statements of the Arrahmah Sharia Cooperative

<sup>&</sup>lt;sup>38</sup> Shahreza, "Peran Koperasi Syariah BMT Bumi dalam Meningkatkan Kualitas Usaha Mikro," p. 77.

<sup>&</sup>lt;sup>39</sup> Hidayat and Nurhayati, "Tinjauan PSAK 102 Penerapan Akuntansi Murabahah Dalam Pembiayaan Kredit Kepemilikan Rumah," p. 89.

|   | Profit Margin (Net  |  |  |
|---|---------------------|--|--|
|   | profit margin)      |  |  |
| • | Remaining           |  |  |
|   | Operating Income    |  |  |
|   | After Tax : (sale + |  |  |
|   | income)             |  |  |

## Conclusion

Based on the discussion on the application of financial accounting reports on the recognition of sales revenue for taqsith contracts, the following conclusions can be drawn:

- 1. Sharia Cooperatives whose business activities are engaged in investment and savings financing according to the profit-sharing (Sharia) pattern. Sharia cooperative is a business activity whose work system is almost the same as cooperatives in general, namely based on members and family characteristics.
- 2. The Arrahmah Sharia Consumer Cooperative is a Sharia financial institution that develops its business activities as an effort to provide buying and selling access to the public, especially for those who are already members of the Arrahmah Sharia consumer cooperative which is based on Sharia principles. In Calculation of Sales Revenue, the Taqsith contract uses an accounting system that regulates the recording of Financial Accounting Reports. Determination of income/margin based on the results of the meeting of the management, supervisors, and supervisors of the Arrahmah Banjarmasin Sharia Consumer Cooperative.
- 3. Arrahmah Banjarmasin Sharia Consumer Cooperative Determine the margin for Taqsith financing by considering the average profit of similar financing institutions and the costs incurred in each transaction. So that the margin obtained with a very clear calculation is the result of the margin decision meeting for each product that will be credited (Taqsith) by the members of the Cooperative.
- 4. Financial accounting in the Arrahmah sharia consumer cooperative when the installment has not been received from the sharia cooperative at the time of making a transaction with the cooperative member then the recording is entered into tough income, but if when the installment has been paid by the cooperative member to the Arrahmah sharia cooperative it will enter into the financial statements as revenue Taqsith on Cash.
- 5. Implementation of the Arrahmah Sharia Cooperative using the Taqsith contract. The Taqsith contract itself is in installments or what is nowadays better known as credit. For members who wish to make transactions, members are required to follow the procedures/scheme set by the Arrahmah Cooperative itself, which is obliged to become a member, make an initial deposit, be it mandatory savings or principal savings, members must pay attention to their obligations as members, namely depositing principal/mandatory deposits regularly.

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